Discussion of:

Monetary Policy and Unhedged Interest-Rate Exposures

by

Pedro Salgado

Juan Castellanos

Bank of England

EUI 2nd Year Forum May 28, 2025



Disclaimer: The views expressed in this presentation are my own and do not necessarily reflect those of the Bank of England nor its comittees

The paper in a nutshell

- **Research question**: How does household's cash flows affect the transmission of monetary policy into consumption?
- Methodology:
 - * First, uses administrative Danish data covering the period 2009-2019 to estimate household's exposure to changes in the real interest rate. He uses Auclert's (2019) metric: the *unhedged interest-rate exposure*

$$URE_{i,t} = Y_{i,t} - \hat{C}_{i,t} + A_{i,t} - L_{i,t}$$
(1)

* Then, uses *Local Projections* and a measure of monetary policy shocks for the Eurozone to estimate how consumption responds to interest rate surprises across the URE's distribution, i.e. for each vigintile *g*, he estimates

$$\ln(c_{i,t+h}) - \ln(c_{i,t-1}) = \alpha_i + \beta_g^h \, \varepsilon_t^{MP} + \sum_{k=1}^{h+1} \gamma_{g,k}^h X_{i,t-k} + u_{i,t+h}$$
 (2)

- Main finding: the medium-term response of consumption to a monetary policy shock is monotonically increasing in *URE*. And in particular, $URE > 0 \implies \Delta c > 0$, while $URE < 0 \implies \Delta c < 0$.

Comment 1: Imputation of consumption

- It relies on the accounting identity:

$$\hat{C}_t = Y_t - S_t = Y_t - \Delta N W_t \tag{3}$$

where ΔNW_t is the change in net worth between year t-1 and t. However, housing wealth is excluded from net worth.

- Why can this potentially be a problem? ⇒ Bracke et al. (2024, BoE WP)
 - * They use admin loan-level data (PSD) and transaction-level data on households savings accounts (ClearScore) to study how mortgagors react to increasing mortgage payments.
 - * They compare households who had to remortgage during the tightening period (June 2022 December 2023) with those who remortgaged before the hiking period and their fixed term won't expire anytime before the end of their sample.
 - * They show that **equity extraction and adjustments in mortgage terms** is an important channel through which household insure against increases in mortgage payments: a *smoothing consumption mechanism*.

Comment 2: Refinancing & URE

- Pedro's paper looks at contractionary shocks in a **loosening cycle** as policy rates decreased from 2009 to 2019 (Figure 16).
- Berger et al. (2021, AER) & Eichenbaum et al. (2022, AER) show how monetary policy depends on the distribution of savings from **refinancing** which is state-dependent
 - * An optimizing mortgagor will refinance when the prevailing mortgage rate (flow) is sufficiently smaller than its outstanding coupon (stock)
 - * In Denmark there are no pre-payment penalties \implies very easy to refinance
- No straightforward way of dealing with it for URE calculations, but it is a problem as difference in exposure depend on the maturity of your debt (ARM vs. FRM).
 - * An fully rational, optimizing mortgagor will refinance if there are potential savings to be made. Then, as rates continue to fall and household refinance the differences between FRM & ARM will shrink.
 - * In the data: (a) What is the share of borrowers that refinance in your sample? (b) What's the share of borrowers with positive interest rate gaps/can save by refinancing?



Comment 3: Theoretical framework

Proposition 1 states that the consumption response to an interest rate shock is:

$$\frac{dc_0}{dR} = \underbrace{MPC\left(y_0 + b_{-1,0} - c_0\right)\frac{dR}{R}}_{\text{wealth effect}} - \underbrace{\sigma c_0(1 - MPC)\frac{dR}{R}}_{\text{substitution effect}}$$

- However, the theoretical framework misses two important aspects:
 - * Distinction between durable and non-durable goods
 - Durable expenditures tend to account for a substantial share of the overall consumption response to monetary policy shocks.
 - Current consumption imputation does not allow for this distinction.
 - Alternatives: UK data (PSD + Money Dashboard + ClearScore)
 - * The collateral channel of housing demand
 - Household's typically can borrow up to a fraction of the value of the house (used as collateral)
 - As changes in the interest rates also indirectly affect house prices
 - Financial accelerator for households. How would this show up in your decomposition?

WELL DONE!!

- Super interesting empirics!
 - Good theoretical motivation.
 - And well written paper.

Appendix: Co-movement between ECB and DN policy rates



